



EXPLORING
ENERGY
EVERYDAY

IPT Energy UAE 

About Us

IPT in Lebanon

IPT is a Lebanese Family Business established by Michel Issa in the seventies specialized in the import, storage and distribution of petroleum products mainly gasoline, diesel oil, lubricants, and LPG serving hundreds of gas stations, factories, and homes. IPT boasts a network of 200 service stations in Lebanon, owned & managed by the company as well as franchised stations, spread across the country.

Today, IPT is a success story that brings to the forefront more than five decades of experience in the energy sector.

IPT in the UAE

In 2021, IPT entered a new stage of development in the region and chose the UAE as the hub for its activities abroad. This step reaffirms, the resilience of IPT despite the difficult times Lebanon underwent since 2019.

IPT launched IPT Energy DMCC, which specializes in trading of refined oil products, and it complements its activity with lubricants and petroleum equipment. At a later stage, IPT Energy DMCC plans to enter the market for renewables.

In parallel, IPT Energy LLC operates locally within the UAE, specializing in diesel distribution, bunkering, lubricants and fuel-oil supply services. IPT Energy's operations are based out of a storage facility in Sharjah. It owns its own fleet, ready to distribute B2B across the Emirates.

IPT cooperates with major UAE companies to secure the supply of petroleum products necessary for its activities. It also distinguishes itself with a strong partnership with the energy giant Total Energies, signing a framework agreement for a long-term partnership. The first step of its partnership is Total Energies UAE appointing IPT an authorized distributor of Total Lubricants, high quality engine oils.



Core Commitment

Our Mission & Vision

To provide world-class, comprehensive, and sustainable energy solutions.

We achieve this by promoting operational excellence, innovation, and satisfaction for our employees, customers, and partners.

Our Values

Safety: We seek to maintain the highest standards of safety on a daily basis

Excellence & Innovation: We aim to bold and ahead, in the best way possible

Integrity: We make sure we always do the right thing, even when no one is watching

Sustainability: We work hard to ensure good governance and sustainable operations for our customers, team and community

Energy Trading & Distribution

Diesel Gas Oil 10 PPM

We supply premium quality, low sulfur automotive diesel fuel for highspeed diesel-powered engines, generator sets and other industrial applications.

Our 10 parts per million (ppm), low Sulfur diesel follows the latest international requirements in environmental and quality standards and complies with the Emirates Authority for Standards & Metrology (ESMA) UAE.S 477:2013 diesel (Gas Oil) specifications.

It is a low emission, environmentally cleaner diesel fuel suitable to meet the latest European and American emission standards, including engines equipped with exhaust after treatment devices.

This internal combustion engine burns more efficiently and is significantly less likely to burst into flames or explode than regular gasoline.

IPT provides a premium service of fuel trading and bulk delivery. You can count on us for:

- Top quality & quality service
- On-time delivery
- Highest safety measures
- Full range, owned fleet with accurate metering



Bunker Supplies

MGO (Marine Gas Oil)

- Ultra-low Sulphur for luxury boats and modern built ships
- Low Sulphur (1000 ppm Max) for Eurozone bound vessels
- High Sulphur (5000 ppm Max) for general marine engines

HFO (Heavy Fuel Oil)

- 380 CST (Sulphur Max 3.5%) ISO 8217-2010

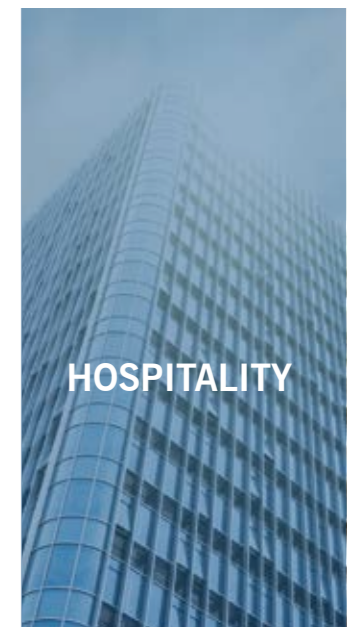
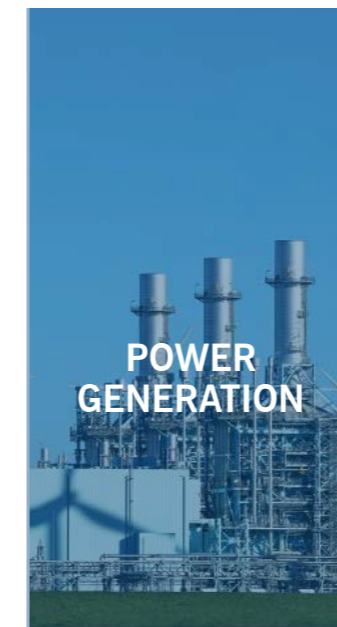
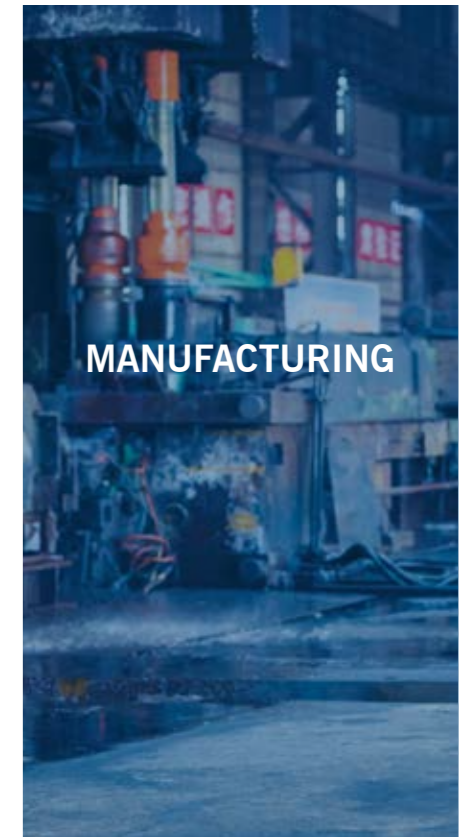
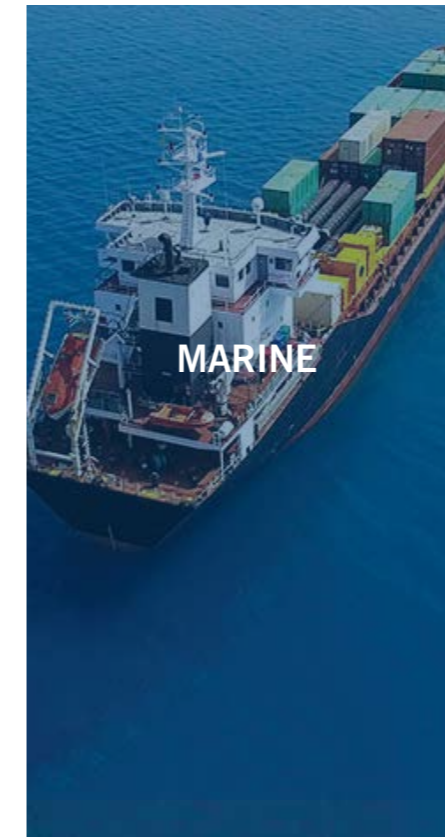
IFO (Intermediate Fuel Oil)

- 180 cst (Sulphur Max 3.5%) ISO 8217-2010
- Upgrading to lower viscosity is done by using only MGO as a dilutant



Industries We Serve

As fuel distributors, we deliver across all Emirates to your job-site.



Fuel Your Fleet

Value, On-Site Fueling For Your Fleet

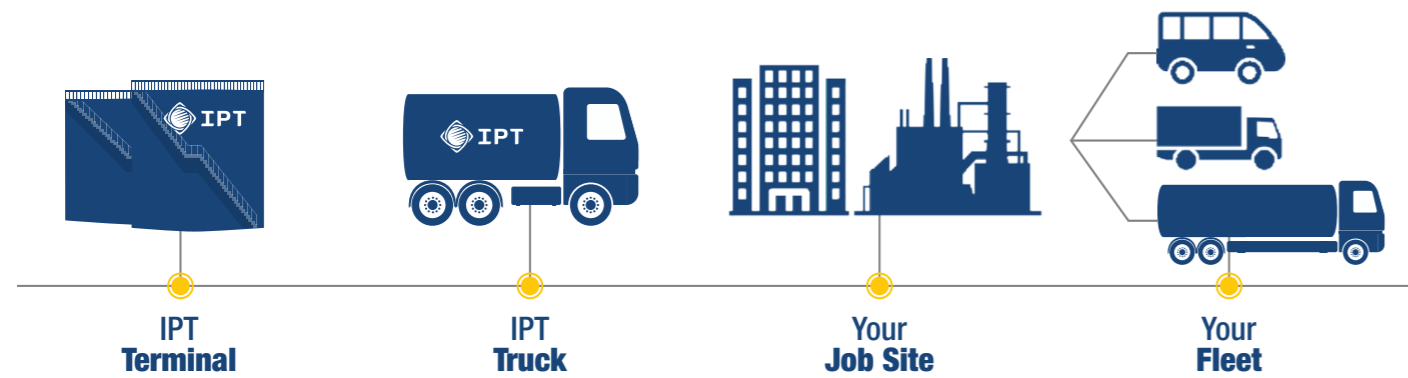
IPT's Fuel Your Fleet service in the UAE is dedicated to corporates with fleets, trucks, and buses that require diesel fueling.

IPT helps you eliminate the need to line up at gas stations and helps save time and cost. IPT's mobile tankers come to the job-sites of the fleet directly at any time of day and night to fuel them with diesel.

This service relies on an advanced, electronic system specialized in managing remote on-site fueling.

Corporates will not only save time and increase efficiency of their fleet, but they will also control consumption and prevent fraud.

- > Convenience & Time Saving
- > Fuel Monitoring
- > Quality & Safety Guaranteed



Time Saving & Improved Productivity

- > Enjoy the convenience of IPT truck fueling your fleet in your yard so that they are ready to go at any time
- > Reduce your fleet's transit time and wait at petrol stations

Proven Expertise & Highest Standards of Safety



- > **Precise calibration**
We calibrate our tanks and trucks regularly to ensure you are delivered the right quantities
- > **Expert team**
Our drivers are Hazmat trained and comply with Civil Defense requirements and training to ensure seamless and safe operations on-site
- > **Source-to-vehicle**
Our trucks are equipped to prevent leaks and spills, reducing the impact on the environment
- > **Guaranteed quality**
Premium quality low Sulfur diesel complying with local standards of the UAE (ESMA standards) and follows the latest international requirements in environmental and quality standards

Monitor & Optimize Spending

We teamed up with Hectronic, a pioneering solution with Swiss precision and German engineering to offer you the most competent and comprehensive fuel management solution:

Secure & Monitored Fast Fueling

- > Our nozzles will connect seamlessly with an RFID tag on each truck, fueling it directly as per your requirements
- > Every truck will get the assigned amount of fuel as per your requirement
- > Set limits and manage fuel consumption across all your fleet
- > Optimize your operations through our dashboard, with access to various reporting tools

Save & Optimize Fuel Spending

- > Payment plans available, whether you opt for prepaid or postpaid services
- > Discounts when you sign longer-term contracts
- > Loyalty point system



Biodiesel

IPT provides biofuel to help your company meet its Corporate Social Responsibility goals. We partnered with Neutral Fuels, the largest producer of biofuel in the Gulf region, to ensure your operations are greener and more efficient.



B100 PURE 100% NET ZERO BIOFUEL

Neutral Fuel's top of the range net zero biofuel is called B100. It guarantees maximum carbon savings, maximum engine life benefits, and maximum net zero.

Pure net zero biofuel has the greatest environmental impact and is best used in closed loop systems, such as restaurants, food chains, and conference centres. Get your business to contribute to the environment as reduce you emissions and costs through the use of net zero biofuel.

B20 NET ZERO BIOFUEL

As for blends, the most popular one is called B20. It is a blend of 20% net zero biofuel with regular ultra low sulfur diesel. It satisfies the CSR targets of some companies and is suitable for fleet managers and energy system brokers.

B5 NET ZERO BIOFUEL

The B5 blend is the entry level net zero biofuel. It's mostly used by construction companies and vehicle fleets with a minimum requirement to meet their Corporate Social Responsibility goals. It's a great fuel and extends the life of the engine, and it makes a small difference towards saving the planet.



TotalEnergies Lubricants

We supply premium lubricants for automotive and industrial use, as part of the partnership agreement between TotalEnergies and IPT.



Our wide range includes



Hydraulic Oil

Very high-performance anti-wear hydraulic oils designed for use in all kind of hydraulic systems running under the most difficult conditions, such as in machine tools, mould injection machines, presses and other industrial or mobile equipment



Engine Oil

Very high-performance lubricant suitable for engines of earthmoving, construction or mining machinery from worldwide origins



Gear Oil

Mineral oils for enclosed gears. Excellent extreme-pressure and anti-wear properties. Good seal compatibility. Very good resistance to oil oxidation and degradation. Outstanding protection to rust and corrosion of copper alloys. Very good resistance to foaming and emulsion formation



Grease Oil

True multi purpose grease, formulated for lubrication of loaded slide-ball, and roller-bearings, wheelbearings, universal joints, chassis, and various shock loaded or vibrating applications in transport, agriculture and off road equipment, operating in wet,dusty and/or dry conditions. Suitable as general purpose grease for industrial applications requiring a NLGI 2 grade



Coolant

It is a very long-life coolant based on monoethylene glycol and organic inhibitors of corrosion. COOLELF AUTO SUPRA -37°C is ready for use, as it is already mixed with demineralised water

Why Choose IPT

Product Quality & Supply Reliability

- › Storage facility in our terminal located in Sharjah to ensure flexible and secure product supply.
- › Distribution fleet fitted with GPS tracking to monitor around the clock, ensuring security and timeliness of deliveries.
- › Digital fuel monitoring system of tanks and fleet linked to a centralized control room.
- › Meters are constantly calibrated by third party to ensure accuracy of supply on every delivery.
- › Continuous sampling and lab testing of our products to ensure they are in accordance with the specifications.
- › Quality assurance as we follow the latest international requirements of the Emirates Conformity Assessment System (ECAS) based on compliance of Emirates Authority for Standards & Metrology (ESMA) UAE.S 477:2013 diesel (Gas Oil) specifications.

› This framework holds particular importance in strengthening the long-standing relationship between IPT and TotalEnergies which has proved successful in Lebanon and is now ready to take on new opportunities together in the region.



Health & Safety Expertise

- › Our Terminal is equipped with a continuously pressurized firefighting system. Whenever a sprinkler is heated up, it breaks and water is released which leads to a pressure drop that turns on our 1250 GPM pumping system. So, in case of fire, no human intervention is required until the civil defense's arrival as our system would be operating automatically.
- › Our tanks are equipped with foam chambers to eliminate the fuel-air contact, water rings to cool the nearby tanks and water monitors in case of fire outside the tanks area.
- › Our terminal operators have been trained to correctly respond and behave in case of emergencies including fires, earthquakes, accidents and injuries that require first aid. To ensure the capability and readiness of our staff at all times, surprise maneuvers and drills are being frequently undertaken on site.



Sustainability & CSR



- › IPT fully understands the energy and environmental challenges of today's rapidly changing world. We see ourselves as a corporate citizen that has to play a central role in leaving a positive impact on Lebanon, its people, and the environment. Given the nature of our business, we want our work to be meaningful long into the future.
- › Therefore, we formulated our CSR strategy and released for the first time in May 2019 our CSR 2018 Report under the title "Committed to Responsible Business" in the presence of the Minister of Environment and 30 key figures and IPT Partners.

Certifications

- › Our tankers are approved by Civil Defense and comply with all safety requirements set by UAE authorities.
- › Our drivers hold "HAZMAT License" in handling Hazardous Material approved by Civil Defense in Dubai.
- › Our drivers hold a "Defensive Driving Certificate" approved by Civil Defense in Dubai.



Strategic Partnerships

TotalEnergies



IPT Energy entity signed its first framework agreement with TotalEnergies UAE.

This marks yet another milestone for IPT in its recent journey abroad.

This framework holds particular importance in strengthening the long-standing relationship between IPT and TotalEnergies which has proved successful in Lebanon and is now ready to take on new opportunities together in the region.



EnocLink



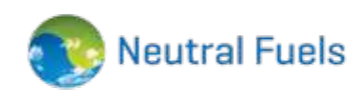
IPT Energy partnered ENOC Link, a subsidiary of the Emirates National Oil Company (ENOC).

IPT Energy and ENOC Link's framework agreement outlines potential areas of cooperation in oil trading, logistical support, as well as investment in digital solutions in the energy field.

This new partnership with ENOC Link is a strategic one, in line with IPT's expansion in the region launched from the UAE.



Neutral Fuels



IPT takes another step in its commitment to sustainability and adds biodiesel to energy products it offers in the UAE, with Lebanon to follow.

To this end, IPT signed a strategic agreement with Neutral Fuels, the leading company in the Middle East in the production of clean, zero-emission alternative fuel across its four plants: Dubai, Abu Dhabi in the Emirates and Bahrain and India internationally.



IPT 1ST SUSTAINABLE STATION IN LEBANON



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