

These cooperation agreements follow several MoUs signed in the previous years with:



IPT petrol stations and Phoenix Energy whereby IPT Gas Stations would be transformed into green and sustainable ones. The goal is to create an environment in which clean energy innovations and infrastructure projects are easier to finance and adopt. This would in turn encourage new investment opportunities to address other large scale projects. When we were approached by the petrol station to finance the "greening" of one of their stations, we offered to provide them with a full-scale energy and environmental audit at their specific location. After reviewing the outcome of our study, we decided to replicate the success story to all of the group's petrol stations, including franchises. We proposed a tailor-made financing product, giving each unit an array of possibilities they can undertake to "green" their facilities (i.e.: lighting, solar photovoltaic, pumps efficiency, energy monitoring, car water reclaim and recycling system, wastewater treatment, central vacuum system and stage vapor recovery solutions...). This way they have the choice to make the financial and ecological decisions that suit their business best. We proved to our clients that by modifying a few procedures, they could reduce their energy bill, while substantially decreasing their environmental footprint.



The Lebanese American University (LAU) to fight climate change, create public environmental awareness, as well as, fund LAU's sustainable energy projects. One of the major results we have been able to achieve with LAU is the financing of two large projects: the construction of a certified library on the Byblos Campus and the rehabilitation of an old university building in Beirut. A joint conference to create general awareness is planned for 2018.



The Chamber of Commerce, Industry, Agriculture of Tripoli and North Lebanon and Phoenix Energy to support the creation of a solar farm destined to generate 5MW electricity in Tripoli.



The e-EcoSolutions for their Green School Certification Program to support schools in their green financing process. The objective of the partnership is to help schools in Lebanon become "Green" through sustainability measures in different environmental categories and to empower future generations to become environmentally responsible citizens. Fransabank visited interested schools in order to finance their green projects, and assist them in all matters related to the financing of their projects. A large Green School Conference is planned for 2018.

In parallel, targeting retail customers, we launched, in 2017, a special green loan for customizable and ecological wooden frame houses. The construction is financed up to 100% of the LCEC approved amount from the house cost as per NEEREA requirements.