



IPT

**EXPLORING
ENERGY
EVERYDAY**



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MESSAGE FROM THE CHAIRMAN

Operating all over Lebanon, IPT has become today a leading Lebanese Oil & Gas company that offers high-quality products and services in innovative approaches and modern designs. When we look back at all the achievements IPT has realized throughout the years, we can see the willingness of IPT's working team to face challenges with commitment, insistence, honesty and responsibility.

Nowadays, in the light of the rapid economic, social and environmental evolution in Lebanon and in the world, we are committed to run our business around the growing needs of our customers and society. Thus, we enhanced our capabilities, diversified our products and services, established strong partnerships with national and international companies from different sectors, implemented principles for public safety and worked on preserving the environment. In an attempt to guarantee a trustful and reliable supply of premium quality products, we have chosen TOTAL, the 5th largest multinational oil and gas company worldwide, as our exclusive supplier of Gasoline, Diesel Oil and Lubricants, ensuring therefore the conformity of our products with the international standards.

Moreover, and in order to guarantee our transparency and promote our credibility in the market, we built a partnership with well-known national and international financial institutions, banks and audit firms. Our aim is to widen our scope of services and enlarge our network of stations, while continuously offering the ultimate value, originality and integrity as well as complying with IPT's customer-oriented philosophy. Furthermore, we established IPT Energy Center (IPTEC), a specialized research and development center in the field of energy. In collaboration with governmental institutions and international organizations, IPTEC takes initiatives to face serious energy problems related to the environment and seeks practical solutions.

At IPT, we learn from our experience, look for new opportunities and work for a brighter future. We believe that the continuous collaboration with our stakeholders is essential for our success and for the consistency of our operations. Finally, we want to express our gratitude for all IPT customers and partners who showed us trust and confidence and promise them to always be committed to provide the finest products and services not only in Lebanon but also in the whole region.



Michel Issa
Chairman

*« WE LEARN FROM OUR EXPERIENCE, AND WORK
FOR A BRIGHTER FUTURE »*



PROFILE

بيع وتركيب أنظمة غاز حديثة
للأبنية السكنية والتجارية والصناعية
09 - 624 111
www.ipgroup.com.lb

A large billboard advertisement for IPT gas systems. The ad features a family of four (a man, a woman, and two children) walking on a grassy field next to a small red-roofed house. To the right of the family is a white gas cylinder with the IPT logo. The text is in Arabic, advertising the sale and installation of modern gas systems for residential, commercial, and industrial buildings. The phone number 09 - 624 111 and the website www.ipgroup.com.lb are also displayed. The IPT logo is visible in the bottom left corner of the billboard.



IPT

elf
Lubricants

M
METROEXPRESS

IPT

SELF SERVICE
90 32.700
95 32.000

SELF SERVICE
90 32.700
95 32.000



ABOUT IPT

IPT (Issa Petrol Trade) offers premium oil and gas solutions among a wide variety of services. Applying a proactive approach towards energy and environmental challenges in the modern world, IPT is one of the leading oil and gas companies in Lebanon, positioning itself at the forefront of global trends.

IPT's business activities comprise the import and storage of petroleum products including Gasoline, Gasoil, Diesel Oil, LPG and Lubricants and their distribution to gas stations, factories and homes, in addition to the ownership of a network of 30 gas stations managed by the company and the franchise of more than 140 gas stations outside IPT's owned-network.

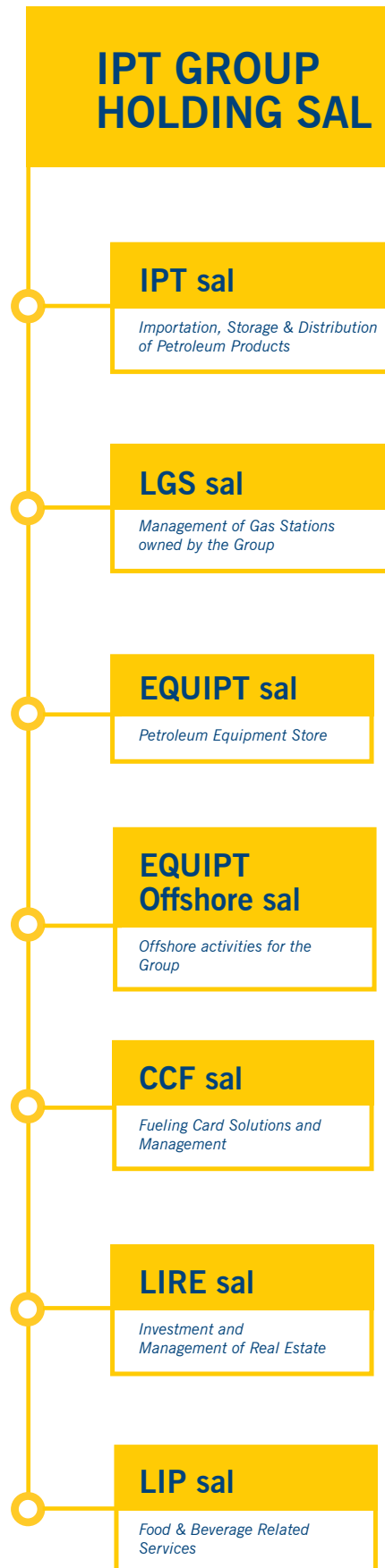
IPT also provides a full range of petroleum related services and incorporates a wealth of sub-brands such as Elf Lubricants, individual and fleet fueling cards, IPT-Byblos Bank MasterCard, Metro Express convenience stores & "M station" diners, McDonald's restaurants, EQUIPT Petroleum Equipment Store, Laserwash, Automatic Truck Wash, Auto Gadget car accessories shops and Mountain Mudd Espresso drive-thru kiosks and coffee shops.

« Applying a proactive approach towards energy and environmental challenges in the modern world, IPT is one of the leading oil and gas companies in Lebanon »



IPT GROUP STRUCTURE

IPT Group is a conglomerate of diverse corporations working independently with perfect cohesion. This structure has enabled IPT to succeed and maintain an efficient work flow among its various units.





« IPT Group is a conglomerate of diverse corporations working independently with perfect cohesion »

IPT AT A GLANCE

IPT STORAGE FACILITIES



TRANSPORTATION NETWORK FULLY-OWNED BY IPT



EQUIPT / PETROLEUM EQUIPMENT STORE



- 1982**
 - ◆ The First station built in Amchit
- 1987**
 - ◆ Official inception of IPT
- 1990**
 - ◆ Building of the storage tanks in Amchit
- 1991**
 - ◆ The first station branded as IPT
- 1994**
 - ◆ Creation of the LPG activity
- 1997**
 - ◆ IPT started distributing Sunoco lubricants
- 2003**
 - ◆ Development of IPT fully owned transportation network
- 2006**
 - ◆ Inauguration of IPT Headquarter in Amchit
 - ◆ Establishment of EQUIPT, Petroleum Equipment Store
- 2007**
 - ◆ IPT rebrand process

**FIRST SELF-SERVICE
STATION IN LEBANON**



**EXCLUSIVE
AGREEMENT WITH
"TOTAL"**



**"IPT ENERGY
CENTER" (IPTEC)**



2008

- ◆ Launching of Go Gas fueling card
- ◆ Introducing Auto Gadget

2009

- ◆ Launching of Metro Express Convenience Stores
- ◆ Launching of Mountain Mudd Espresso
- ◆ Launching of IPT-Byblos Bank MasterCard
- ◆ Byblos Bank ATMs at key IPT Stations
- ◆ Introducing the first-self-service station in Lebanon
- ◆ McDonald's restaurants at IPT stations

2010

- ◆ Introducing Laserwash touch-free car wash

2011

- ◆ TOTAL became the supplier of IPT for Gasoline, Diesel Oil and Elf Lubricants
- ◆ Upgrade and expansion of Gasoline and Diesel Oil terminal in Amchit

2012

- ◆ Launching of European IPT Diesel
- ◆ Launching of IPT Energy Center (IPTEC)

2013

- ◆ Introduction of the first automatic Truck Wash center
- ◆ Upgrade and expansion of oil and petroleum equipment warehouses

2014

- ◆ Introduction of IPT AutoGas (LPG Filling dispensers) for the first time at IPT Stations

HISTORY

Redefining the concept and the role of a gas station was the vision adopted by IPT early in 1987. IPT's success story exceeds twenty five years of experience in the oil, gas and petroleum field. Through using strict measures of safety and security and adopting the latest technologies, IPT has become a leading company in the oil and gas sector in Lebanon and is aiming to continue its evolution.

It all started when Michel Issa established a small gas station in Amchit (Jbeil district), and through the diversification of its products and the development of its local business, IPT reached a point where it became the pioneer of a developed transportation fleet, a network

of franchised and self-managed gas stations as well as spacious storage facilities, all under one conglomerate. Throughout the years, IPT gained the trust of international companies and established strategic partnerships allowing it to offer the best worldwide renowned products and services at its gas stations. These partnerships have given IPT priceless experience and helped it to improve the quality of its services.

Today, IPT is a recognizable brand with more than 170 gas stations spread all over Lebanon, aiming to provide the Lebanese consumer with the best products & services through pioneering and distinctive concepts.





 PT
PRATIWI PERKASA TBK



IPT TEAM

IPT's fully dedicated team is fundamental to its success. From the very high top management to the «on the field» team, IPT staff is committed to hard work and excellence. Everyone works in a highly professional manner in order to serve the customers' needs and ensure their satisfaction.

By introducing new thinking strategies and holding professional trainings, IPT explores and enhances its employees' individual capacities and builds a strong workforce that provides excellent outcomes.

اللقاء السنوي الأول مع مالكي
وقود أي بي تي في ليبيا

معاً

ISO 9001:2008 QMS CERTIFIED

A partnership For
for Success

Quality Lubricants for all





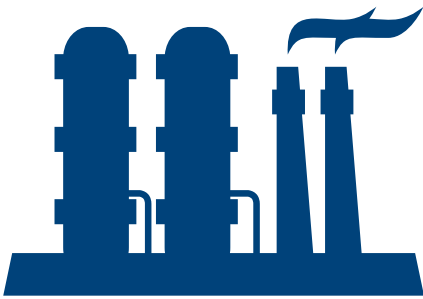
BUSINESS ACTIVITIES



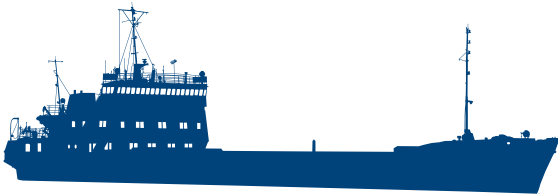
IPT SUPPLY CHAIN

IMPORTATION & TRADING

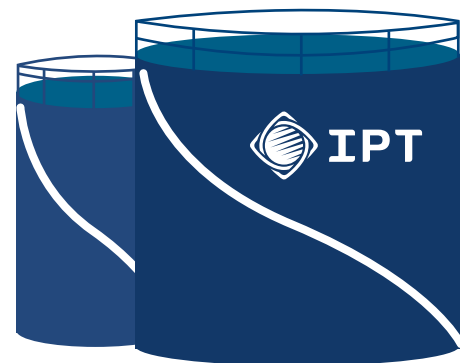
STORAGE



TOTAL REFINERY
La Mede - France



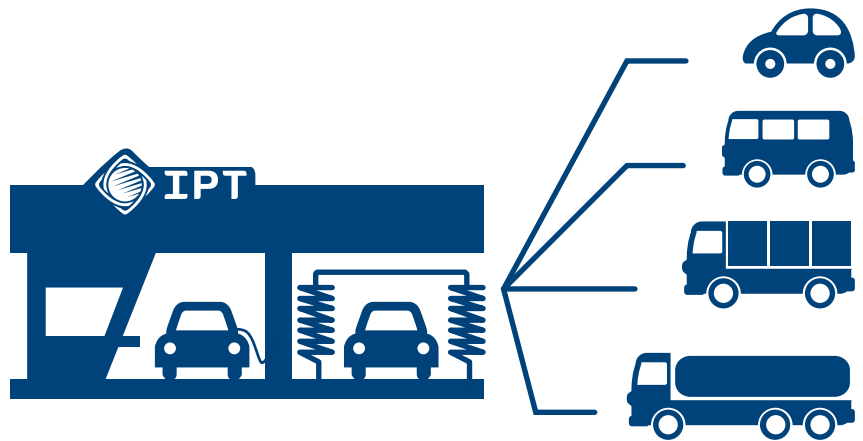
CARGO OIL TANKER



IPT TERMINAL
Amchit - Lebanon

TRANSPORTATION

DISTRIBUTION CHANNEL



GAS STATIONS



MANUFACTURERS & BUSINESSES



BUILDINGS & RESIDENTIALS



IMPORTATION

IPT's core business activities include the importation of hydrocarbons (Gasoline 98, Gasoline 95 & Diesel Oil) and related Petroleum products.

The supply chain of IPT products starts with the refining activities carried by La Mede refinery and other TOTAL refineries, and goes through sea shipping of petroleum products directly to IPT storage tanks in Amchit, Lebanon. Further to the importation and storage activities, IPT transports and distributes petroleum products to different targeted segments in the market mainly gas stations, businesses and homes.

STORAGE

IPT storage facilities consist of:

- ◆ IPT Gasoline and Diesel Oil tanks in Amchit
- ◆ IPT LPG facilities in Hosrayel
- ◆ IPT lubes warehouses in Amchit and Halat
- ◆ IPT Equipment warehouse in Amchit

These facilities have been developed according to the strictest quality and safety measures. In the light of the increasing demand on petroleum products and following IPT's strategy of expansion, the company's Gasoline and Diesel Oil storage facility in Amchit underwent a full upgrade and expansion in 2011 covering all operational services and safety aspects to become in full compliance with API, ASTM and NFPA standards requirements with a storage capacity of 30,000 M/T.

« IPT facilities have been developed according to the strictest quality and safety measures »



TRANSPORTATION

IPT's success also results from its well-established, fully-owned transportation network which contains tank-trucks, trailers, closed vans and other different-sized vehicles, used to either deliver various types of oil or to perform different maintenance activities. IPT transportation network ensures the efficient and quick delivery of all products to all areas in segregated and sealed compartments and in specialized trucks equipped with Positive Displacement Meters to provide superior accuracy and preserve products' quality.

To maintain its integrity and professionalism, IPT is committed to land transportation safety and continuous awareness on individual responsibilities on the road. All company's vehicles are equipped with a developed GPS system allowing a centralized control of all transport operations to minimize road risks and incidents.

DISTRIBUTION

Through its excellent transportation and distribution network, IPT supplies Gasoline, Diesel Oil, Gasoil, LPG and Lubes, straight to all gas stations, businesses and homes throughout Lebanon. IPT's distribution channel includes a wide number of organizations and corporations from all sectors such as factories, hotels, malls, banks, cinemas, schools, universities, corporations and even residential buildings with large electricity generators.

Through a strict and centralized management of all sales activities, IPT maintains its integrity towards its customers and provides them with complete fueling solutions. All products are delivered in exact quantities and on time, while preserving premium quality.

IPT enhances the corporate performance by minimizing fuel expenditures through periodic cleaning of diesel tanks, installation of fuel meters for fuel monitoring and management and quality test analysis.

« All products are delivered in exact quantities and on time, while preserving premium quality. »



IPT STATIONS

TRANSFORMING THE CONCEPT OF GAS STATIONS

Introducing a new concept of gas stations in Lebanon stands behind IPT's ever-growing professionalism and innovative spirit. IPT was able to associate gas stations with an attractive, safe and clean place where premium products and services are always available.

IPT possesses 30 fully-owned gas stations and more than 140 franchised gas stations, all dedicated to client satisfaction through modern branding, exceptional feel and new ideas that serve all needs: Self-service pumps, Metro Express convenience stores & "M Station" diners, McDonald's restaurants, Mountain Mudd Espresso kiosks, Auto Gadget car accessories shops, ATMs, individual and fleet smart cards, Laserwash & Automatic Truck Wash.

IPT customers can also benefit from different payment facilities and rewarding programs through using fueling smart cards, such as Go Gas, IPT-Byblos Bank MasterCard and many others customized fuel management solutions for corporate and individual use.

IPT SELF-SERVICE

IPT is the first company in Lebanon to introduce the Self-Service gas station concept, another aspect of IPT's distinctive characteristics allowing its customers to take control and fill up on value.

IPT customers can conveniently locate IPT stations near them wherever they are, by simply logging to IPT website: www.iptgroup.com.lb and checking the «stations locator» online.

FILL UP YOUR TANK
YOURSELF



+

SAVE MONEY



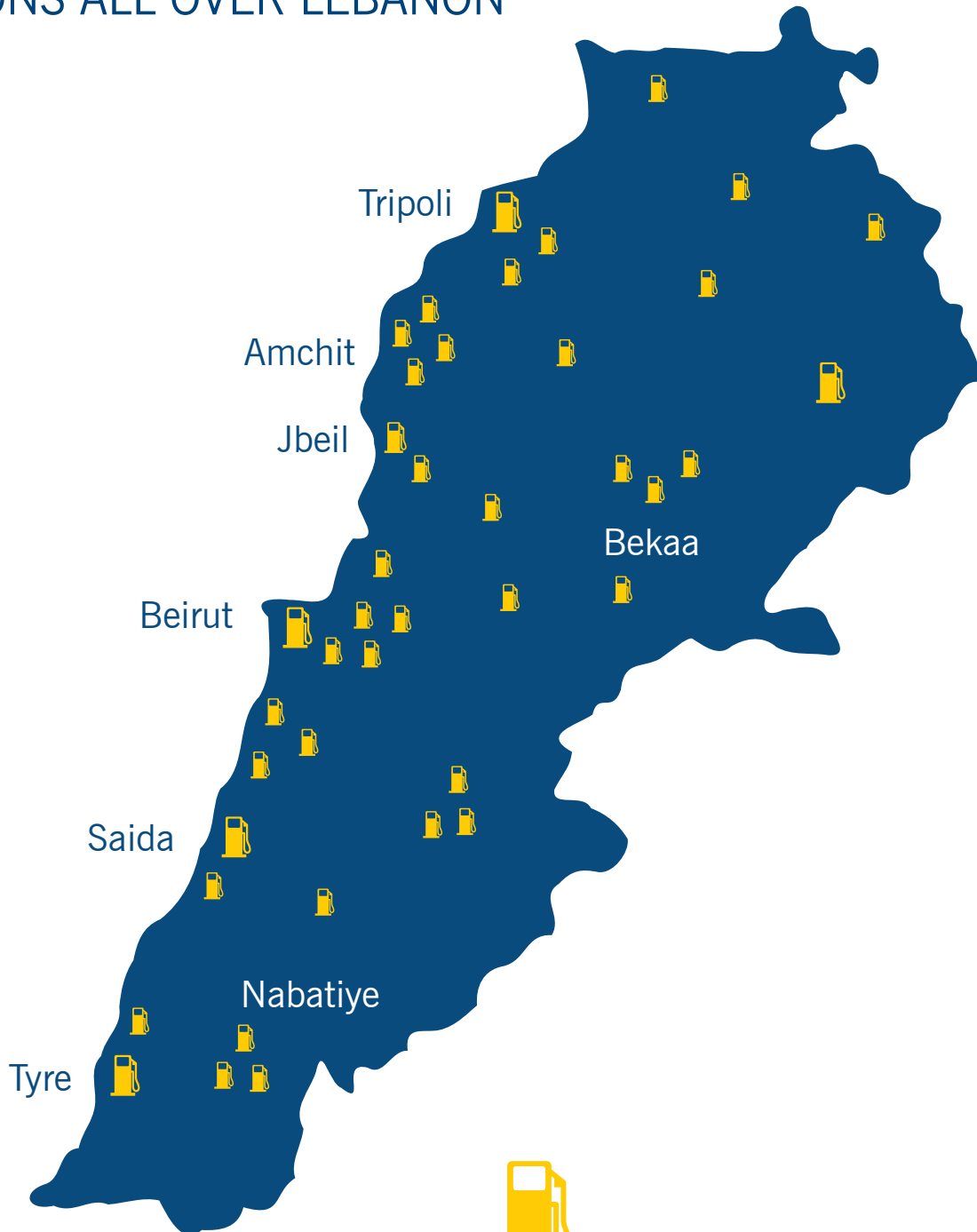
+

USE THE IPT SELF-SERVICE
REWARDS CARD AND GET
REWARDED



IPT NETWORK

MORE THAN 170 GAS STATIONS ALL OVER LEBANON



IPT customers can conveniently locate IPT stations near them wherever they are, simply by logging to IPT website www.iptgroup.com.lb and checking the “stations locator” online









IPT ON THE ROAD

98

UNLEADED

95

UNLEADED

UNLEADED GASOLINE 98 & 95

Since local regulations are designed to satisfy national requirements, IPT signed an agreement, in January 2011, with the worldwide leader TOTAL to provide its customers with high-quality gasoline, conforming to European specifications and exceeding local governmental requirements.

The gasoline is directly imported from France to IPT storage facilities in Amchit. IPT high-quality gasoline helps improve vehicles' engine protection, reduce fuel consumption and lower CO₂ emissions.

It is noteworthy that TOTAL products are directly supplied by Europe's leading independent crude oil refiner "Lavéra".





IPT DIESEL FOR VEHICLES

IPT Diesel is a concentrated fuel technology for saving consumption and protecting the environment. This eco-friendly European product conforming to the Euro 4 and Euro 5 standards constitutes the ideal fuel solution for vehicles. Using IPT Diesel in diesel-powered cars, trucks and buses has a variety of benefits over gasoline-powered vehicles. In fact, a diesel-powered engine burns fuel at a higher temperature than gasoline, promoting more efficient fuel combustion.

IPT Diesel has a higher energy density than gasoline, meaning that it takes less fuel to provide the same power as standard gasoline and does not release Carbon Dioxide that is harmful to the environment.





A brand of **TOTAL**

ELF LUBRICANTS

«The driving force behind automobile development»

IPT is the sole distributor of Elf lubricants in Lebanon, a brand of TOTAL that complies with the highest quality standards. Elf meets the latest ACEA and API specifications and stands for environmental challenges, which proves its high quality and reliability.

Elf highlights its expertise through its partnerships with top international manufacturers such as Renault, Nissan, Kawasaki and Dacia. The expertise in the devotion to motorsport research and innovation as well as the

partnerships with top international manufacturers is behind the creation of high performance oil that provides effective engine protection.

Elf products are specialized for all driving conditions and car types (trucks, motorcycles, etc). Known as the oil «Born in Formula One», Elf is a supplier of major events like Formula One, Moto GP, Rally, Paris Dakar, and Karting, and it uses the technology learned on the race track to develop synthetic motor oils for today's vehicle.

ELF, THE NO. 1 FORMULA FOR YOUR ENGINE



elf
A brand of **TOTAL**



www.iptgroup.com.lb



IPT AUTOGAS (LPG)

IPT AutoGas: Affordable motoring with less pollution

IPT is a leading supplier of LPG (Liquefied Petroleum Gas) to gas stations, corporations and homes. IPT also provides motorists with Automotive LPG or AutoGas, more economic and cleaner alternative fuel for LPG converted vehicles. Automotive LPG dispensing operations are performed at IPT stations within the prescribed safety terms and conditions to offer motorists the “safe, cost-saving & eco-friendly experience” associated with running a vehicle on AutoGas. Diesel motorists especially benefit from smoother and quieter rides after converting their vehicles to LPG.

Up to 40% Saving

IPT’s AutoGas is the affordable motoring solution for petrol and diesel vehicles converted to LPG. The saving on account of conversion to LPG, in comparison to gasoline and diesel oil, reaches 40% thanks to the benefits of AutoGas for being cheaper and better for your engine.

25% Less Emissions

AutoGas is a clean and eco-friendly fuel that impacts greenhouse emissions less than any other fossil fuel. It makes a huge difference to local air quality and reduces air pollution caused by vehicular emissions. Having high energy content, AutoGas reduces CO2 emissions from vehicles previously powered by gasoline by 25%.



SELF SERVICE

خدمة ذاتية

IPT SELF-SERVICE

Take Control and Fill Up on Value

IPT is the first company in Lebanon to introduce the Self-Service gas station concept, another aspect of IPT's distinctive characteristics and pioneering drives.

The IPT Self-Service option increases operational efficiency and saves time through shorter waiting lines while empowering IPT customers to take control and save money with no need to tip. Self-service also includes self water refill and windshield cleaning. IPT customers receive valuable gifts and services when using IPT Self-service Rewards Card.





**24/7 ATM
SERVICE**

ATM SERVICE

In partnership with Byblos Bank, IPT has installed ATM machines at key IPT stations to provide the ultimate convenient and secure cash withdrawal experience for IPT and Byblos Bank clients, thanks to IPT stations' high standards.

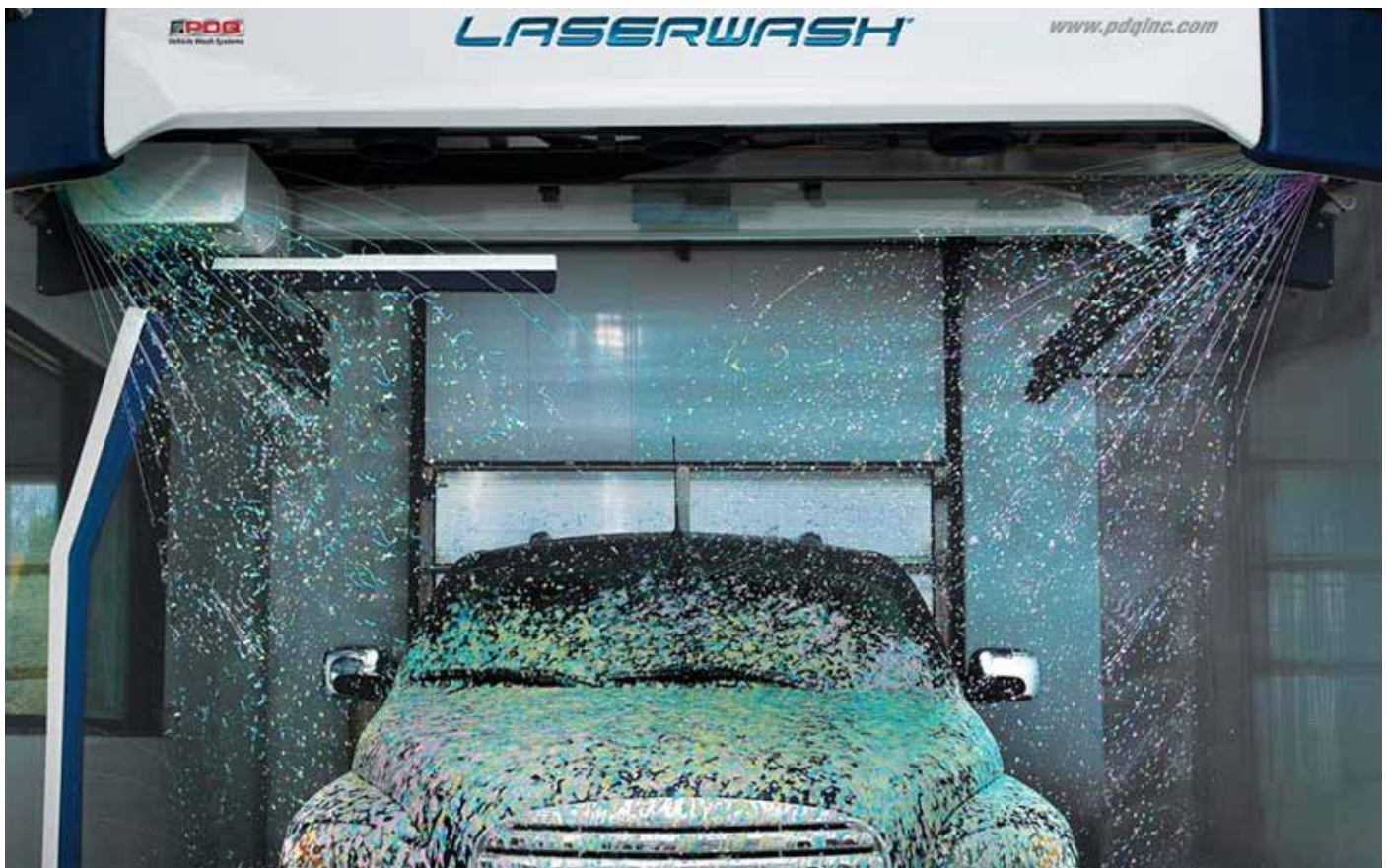


LASERWASH®

LASERWASH TOUCH-FREE

Laserwash is an in-bay touch-free vehicle cleaning system from Vehicle Wash Systems PDQ (a US Dover company). Easy to operate, Laserwash provides IPT clients with a fast, practical, safe and affordable professional carwash with consistent results. Introduced by IPT for the first time in Lebanon, the Automatic Touch-Free Laserwash is available at most IPT stations 24/7. The products and techniques used during the cleaning do not harm vehicles in any way.

By eliminating floor steel, well mounted sensors, T-bars, and other bay obstructions, and using bright and legible in-bay signs, auto reset and front bug prep, Laserwash sets itself apart from the competition. What better way to add a clean sparkle to your car!!





AUTOMATIC TRUCK WASH

IPT has introduced the First Automatic Truck Wash Center in the Middle East, a revolutionary system, in its Amchit highway station. This «one-of-a-kind» technique helps you save money, time and efforts while leveraging your image. It gives the flexibility to choose between brush, high pressure touch-free wash and steam cleaning for any vehicle of up to 4.2 meters in less than 20 minutes.

Impressive cleaning results are all made possible due to IPT's collaboration with the professional German brand KÄRCHER, a worldwide leader in providing advanced and professional cleaning solutions.

In its relentless efforts to preserve the environment, IPT's Truck Wash Center features an effective water recycling system that saves up to 85% of used water.





McDONALD'S RESTAURANTS

For the first time in Lebanon, IPT is engaged in a well-founded partnership with McDonald's, creating a breakthrough for the concept of gas stations in Lebanon. Located at selected IPT gas stations, McDonald's provides IPT clients with a wide range of offers and services such as dine-in, drive-thru, happy hour, kids area, open-door program as well as birthday celebrations.

Aligned with IPT values, McDonald's believes that giving back to the community is an essential role. Every year McDonald's sponsors social and sports activities and events and hosts free lunches for thousands of orphans and children in need from across Lebanon.





METRO EXPRESS CONVENIENCE STORES

Metro Express convenience stores, available exclusively at IPT's network of stations, present a unique and customized experience of convenience shopping through its distinctive products and outstanding 24/7 services. It displays daily «mouth-watering» fresh products such as salads, hot dogs, orange juice, homemade desserts and fresh fruits.

It also answers the finest needs of its clients with the large assortment of local and imported products from USA and France such as alcohol, gadgets, bread, frozen food, cigars, all sorts of beverages and snacks and detergents. Metro Express provides customers with several activities and offers such as weekly promotions, monthly flyers, tastings, and loyalty programs.

Beyond the typical assortment of merchandise, Metro Express welcomes IPT clients in a modern and friendly atmosphere.

Mountain Mudd Espresso aroma is a tailored waiting area for IPT clients, the most convenient way to sip a cup of coffee when shopping or stopping by IPT stations for any service.

“M STATION” DINERS

In 2013, following the clients' positive feedback towards Metro Express, the latter and IPT agreed to offer a new breakthrough concept: M Station, an unconventional concept in Lebanon that combines the dining and shopping experience in a single store at the heart of a gas station.

Strategically located at selected IPT gas stations, M Station offers IPT clients their favorite food at any time, from pizzas and mankoushé to platters, sandwiches, salads and tasty drinks, all in a relaxing atmosphere.





MOUNTAIN MUDD ESPRESSO

IPT has introduced for the first time in the Middle East the concept of drive-thru coffee to gas stations through Mountain Mudd Espresso which offers premium coffee on the go. Known as the «Taste of America», Mountain Mudd is not an ordinary coffee. It's a secret blend of nine beans individually roasted over an exclusive oak fire. Along with 20 different products, Mountain Mudd offers a variety of hot and frozen drinks, coffee and cream base to suit all tastes.

Mountain Mudd Espresso is available at IPT stations under different forms: drive-thru kiosks, coffee shops, mobile shops and waiting areas inside Metro Express. All kiosks have a

similar look, feel and offerings as those in the USA. Mountain Mudd's staff constantly undergoes exceptional trainings to ensure fast, effective and friendly services. Visitors can always enjoy the welcoming atmosphere of the baristas and benefit from frequent tasting offers and menus distributed at different locations.

Getting a much needed cup of coffee has never been more practical or delectable to Lebanese people.

At IPT stations, you can fuel up and energize yourself and not just your car!

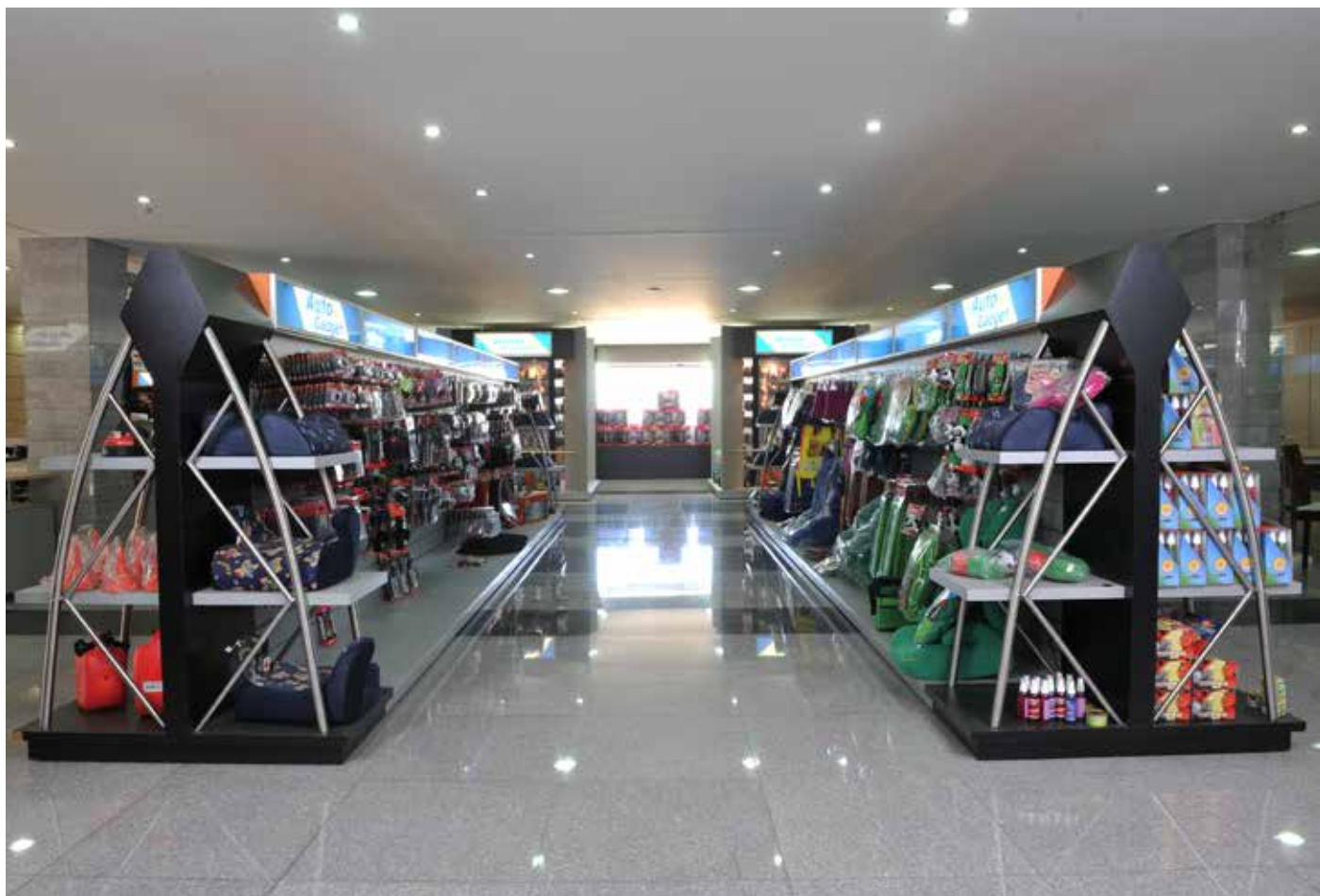


Auto **Gadget**

AUTO GADGET SHOPS

Auto Gadget is an exclusive concept boasting an intriguing range of innovative car gadgets and accessories for cars, bikes and motorsports, car tuning, spare parts and fitting for trucks. Through its stores, kiosks and stands all over Lebanon, Auto Gadget satisfies the trendiest car gadget fans. The eye-catching display at Auto Gadget shows top-quality products always at the forefront of the latest developments. Auto Gadget can make your vehicle look more comfortable and unique.

Auto Gadget accessories are available at Auto Gadget's showroom in Amchit Lebanon, at IPT stations, in Metro Express and many superstores.



A low-angle, upward-looking photograph of several modern skyscrapers with glass facades. The buildings are set against a clear, light blue sky. The perspective creates a sense of height and scale. A dark blue horizontal bar is overlaid across the middle of the image, containing the text 'IPT FOR BUSINESSES' in white, uppercase letters. A thin yellow line is positioned just below the dark blue bar.

IPT FOR BUSINESSES



IPT DIESEL AS INDUSTRIAL FUEL

Conforming to Euro 4 and 5 standards and directly imported from France, IPT Diesel is recommended in all industrial applications such as fueling power generators, heavy duty machinery and construction equipments. It is also used in marine, exploration and excavation as well as hospitals, telecommunications, agricultural and other applications. IPT Diesel reduces fuel consumption and has very low sulfur content and special additive blend which lead to a reduction in the maintenance costs of machineries and engines.

IPT Diesel is directly delivered without any intermediaries, through IPT distribution tanks suitable for all locations and areas. All tanks are equipped with Italian meters to guarantee high accuracy in delivery. Thus, customers receive an official detailed invoice upon each delivery. IPT Diesel is delivered for free to all areas within 24 hours from order on IPT Diesel hotline number 76 / 733 337.



EQUIPT

PETROLEUM EQUIPMENT STORE

EQUIPT

EQUIPT is the undisputed Petroleum Equipment Store in Lebanon, dedicated to the import, distribution and sales of all petroleum equipments. Since its inception, EQUIPT's product range is constantly expanding, filling a void in the market and answering the requirements of the rapidly developing sector which caters the real needs of gas stations, businesses and petroleum industry.

The large showrooms, in Amchit and Dora, constitute a «one-stop-shop» and offer a variety of machinery, accessories and equipments used for terminals, oil storage tanks and reservoirs, LPG filling stations, petrol stations, petrol trucks, factories, hotels, restaurants, hospitals, schools, malls, cinemas, universities, buildings and

homes. The main items are the fuel dispensers and related accessories, hot and cold high pressure washing systems, oil extractors, tire inflators, mounted and mobile pumps, meters, cleaning machines (for domestic and industrial use), fire proof deposit safes, security camera systems, air compressors and much more.

EQUIPT products are well renowned international brands from Lanfeng, Kärcher, PDQ, Tokheim, OPW, PCL, TCS, APAC, JUCAI, Antonio Merloni, Sab Tech and many others, all available in large quantities and competitive prices.

www.equipt.com.lb

Complete Equipment Solutions



LPG SOLUTIONS

LPG SOLUTIONS

Standing at the forefront of gas solutions and serving all market demands, LPG solutions encompass door-to-door distribution and delivery of LPG cylinders to stores, gas stations and factories. LPG solutions also include cylinder and tank filling services, the distribution of propane, and the design and installation of central gas systems underground and above ground.

LPG's expert team, premium quality products and prompt delivery services are dedicated to ensure clients' satisfaction across the board. IPT's high-tech plant is located in Hosrayel/ Jbeil where fillings and deliveries take place.





A brand of **TOTAL**

ELF LUBRICANTS

IPT offers a comprehensive range of Elf, a brand of TOTAL, including oils and greases for industrial applications. The lubricants in the Elf range are the product of a complex continually evolving chemical process. The result is an ever increasing performance that ensures long lasting system life and fewer visits to workshops. The high specifications of the Elf range help you to optimize the productivity of your machinery and improve your competitiveness.

HYDRAULIC OILS AND GREASES

Elf's exclusive range of Hydraulic Oil includes premium quality anti-wear hydraulic fluids with natural high viscosity index, unique corrosion protection, excellent thermal stability and hydrolysis resistance.

HEAVY DUTY DIESEL

The Elf transport standard range has been developed to comply with the truck manufacturers' most severe requirements and can exactly match the specifications of any vehicle on the market.



IPT *FUELING CARDS*

CARDS COLLECTION

IPT has created a collection of convenient cards to reward its clients through payment facilities and loyalty programs customized for individual and corporate use.

IPT-BYBLOS BANK MASTERCARD: The 1st Fuel Credit Card In Lebanon

IPT-BYBLOS BANK MasterCard permits its holder to enjoy spending while winning. 3 points instead of 1 are earned for every dollar spent at any IPT station using this MasterCard. Loyalty points are redeemed with IPT-BYBLOS BANK Card Loyalty Program and/ or Byblos Bank Loyalty Program.

GO GAS CARD: Drive Your Business Performance With Go Gas

IPT Go Gas Corporate Card Solution is an electronic smart card payment system designed for companies to run their cars and fleet more efficiently. Go Gas card is a convenient and flexible way to control expenditure and refuel at any IPT gas station without the need for cash money.

IPT PREPAID FUEL CARD: Convenience Within Reach

IPT Prepaid Fuel Card allows its holders to save money by predefining a fuel budget and saving time by avoiding the hassle of cash payment, reducing the risks of holding cash money and formulating fast payment terms. The card limit amount can be preset and modified based on the cardholder's needs.

IPT SELF-SERVICE REWARD CARD: Your Road To Valuable Gifts

The more liters you fill using IPT self-service reward card, the more points you earn. The accumulated points can be exchanged for products and services from IPT's Self Service Card Loyalty Program, such as Free car wash, Elf lubricants, Auto Gadget accessories and Mountain Mudd Espresso.

IPT LOYALTY CARD: Our Way For Thanking You For Your Loyalty

IPT Loyalty Card allows winning a wide variety of gifts. The more you fill up at IPT using your loyalty card, the more rewards you get. Accumulate points and redeem them for valuable and various gifts.

IPT SMART COUPON: 1st Electronic Fuel Voucher In The Middle East

IPT Smart Coupon is an innovative and easy fuel payment solution for individual and corporate use. These electronic single-use vouchers are the alternative to manual fuel vouchers and are used through POS at IPT gas stations all over Lebanon.





IPT FOR HOMES

IPT DIESEL



IPT DIESEL FOR DOMESTIC USE

The unique and concentrated fuel technology of IPT Diesel makes it an ideal fuel for water boilers, heaters and small electrical generators on a domestic level, as it helps engines run better without undermining their long term performance.

Moreover, IPT Diesel improves fuel economy and reduces greenhouse gas emissions, which means less pollution and less bad smells in homes and buildings.

IPT Diesel is delivered for free within 24 hours through IPT distribution tanks equipped with accurate Italian meters, to all locations and areas on IPT Diesel hotline number 76 / 733 337

Keeps you warm All winter



LPG *SOLUTIONS*

LPG BOTTLING

IPT LPG solutions have a wide range of domestic applications. To fulfill customers' demands, IPT provides houses and residential buildings with underground and above ground gas tanks installation and all related services such as tanks filling and maintenance activities.

IPT gas bottles of different sizes (10kg, 15kg and 35kg) are also available at different retail shops and gas stations all over Lebanon. Conforming to the strictest safety standards, LPG adopts an environmental friendly approach that positively contributes to the community.



EQUIPT

PETROLEUM EQUIPMENT STORE

EQUIPT FOR RESIDENTIAL

EQUIPT showcases a large variety of internationally acclaimed equipment and accessory brands that cater the needs of residential buildings and private homes, including a diversified products range:

- ◆ Kärcher “Home & Garden” collection of cleaning machines and accessories
- ◆ Kärcher water dispensers
- ◆ LPG above ground and underground tanks
- ◆ Fire proof & deposit safes



**IPT HEALTH
SAFETY
ENVIRONMENT
& QUALITY
(HSEQ)**

HSEQ POLICY

IPT is aware of the risky nature of its business and the importance of work-related safety. Through its Health, Safety, Environment and Quality Department (HSEQ), in-house processes are created and continuously controlled and enhanced to identify and prevent trouble spots and ensure a permanent improvement of environmental protection measures and quality control processes. IPT's staff, service providers and trading partners are altogether committed to this approach in order to live up to environmental protection and quality on a cross-company basis.

Following its Occupational Health & Safety Policy, IPT seeks to ensure a safe and healthy working environment for its employees and visitors through the implementation of the strictest preventive safety measures. IPT monitors all risks arising from its work activity by providing work instructions, safety manuals and awareness sessions to its personnel and maintaining secure plants and equipments while safely handling oil and gas products. It has selected a safe design for its entire process plant operation including oil and gas storage, distribution and filling activities, and has implemented detection and prevention methods for hazardous accidents in its buildings, warehouses, gas stations and storage facilities.

IPT has also established a quality control system following its Corporate Quality Policy that supports all its operating activities from import to distribution. Because quality control is an essential function at IPT, the company has created a quality control team responsible for developing and implementing processes, carrying out analysis and quality incident investigations to improve customer

satisfaction, and ensuring compliance with quality standards. IPT also encourages continuous development through emphasizing learning and providing trainings to maintain a solid knowledge of the latest quality measures and applications. Through its commitment to the best performance in managing product quality at all stages, IPT guarantees the integrity of product delivery all over Lebanon and ensures full compliance with local and international quality regulations.

IPT GREEN GAS STATIONS

Sustainability, preservation and protection of the environment are matters of great concern to IPT. For this end, IPT adopts a green approach on its gas stations to encourage using clean energy sources and minimize emissions and wastes that harm the environment.

IPT's green actions on gas stations include, among others, installing hydrocarbon and oil separators to filter water from mineral oils, grease, fuel oils and other types of wastes before released into sewages, installing leak detectors for underground petrol tanks to avoid leakages of fuel products into the ground, installing water recycling systems to save up to 65% of water, collecting and treating rain water, using biodegradable chemicals in wash bays, collecting wasted oil to be safely treated by specialized companies in waste management, replacing incandescent bulbs lighting on stations by eco-friendly LED lighting to save up to 80% of energy, using solar power plants as an alternative energy source, switching to air conditioning systems running on R134a in order to reduce the bad impact of Freon 22 on the environment, and providing green spaces around IPT's plants requiring minimal irrigation.

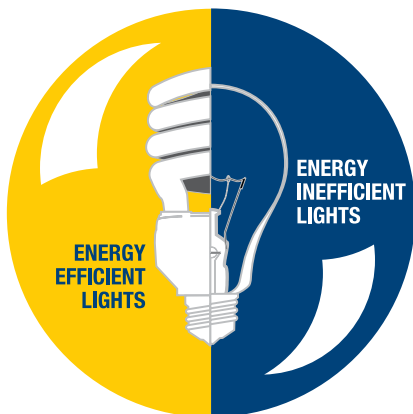


IPT ENERGY CENTER (IPTEC)



In an unprecedented venture in Lebanon, IPT has established IPTEC (IPT Energy Center), a specialized research and development center that carries scientific studies on energy, oil and gas in Lebanon. IPTEC fulfills IPT corporate social responsibility through increasing awareness on the efficient use of energy and its conservation, the reduction of environmental pollution resulting from the use of energy sources, and the use of alternative energy solutions that are clean and renewable among others.

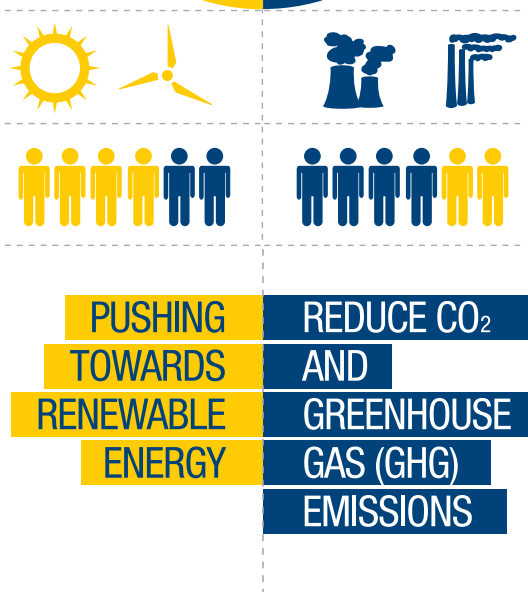
The center also analyzes issues related to the use of energy, oil and gas in Lebanon, carries scientific and strategic programs in the field of energy, economy and environment, collects and analyzes data, provides consultancy, develops an in-depth understanding of energy production and consumption trends, contributes to the development of oil policies and monitors all factors affecting the stability of the energy market in Lebanon and worldwide.



THE “NATIONAL CAMPAIGN FOR AIR POLLUTION REDUCTION IN LEBANON THROUGH EFFICIENT ENERGY USE IN LAND TRANSPORTATION”

The «National Campaign for Air Pollution Reduction in Lebanon through efficient energy use in Land Transportation» is an initiative led by IPTEC with the support of the Ministry of Environment (MOE), ESCWA, and UNDP, in collaboration with sponsors and partners.

This campaign includes dissemination activities to increase public awareness regarding air pollution reduction and efficient energy use in land transportation; capacity building workshops and seminars delivered by energy and transport experts; research activities on air pollution reduction and energy efficiency in land transport sector conducted in close collaboration with the academic sector; lobbying for the endorsement of the legislative and regulatory texts in line with improved air quality in Lebanon; and a road map for a successful transition towards air pollution reduction and efficient energy use in land transportation in Lebanon.



AWARDS & CERTIFICATIONS

IPT QUALITY SYSTEM COMPLIANT WITH ISO 9001:2008 REQUIREMENTS

IPT management system has been certified of being compliant with the requirements of ISO 9001:2008.

ISO certification assures the satisfactory operation of IPT management system and proves IPT's effective supply of products that are in compliance with laws and regulations and which serve the customer needs and enhance his satisfaction. This certification also assures the continuous development of IPT's internal system in a way that guarantees the conformity of its products and services.





ISO 9001:2008 QMS CERTIFIED

The scope of ISO certification at IPT includes Import, Export, Storage and Distribution of Petroleum Products and the Installation and Maintenance of Petroleum Equipment



EXPORT



IMPORT



STORAGE



DISTRIBUTION



INSTALLATION



MAINTENANCE



AWARDS

2010

FIRST FUEL CREDIT CARD AWARD

IPT received the First Fuel Credit Card Award from MasterCard for issuing the First Fuel Credit Card with Byblos Bank "IPT-Byblos Bank MasterCard"

2010

WEBSITE AWARD

IPT website won the Golden Award at Lebanon Web Awards in the Oil & Gas category

2011

REBRAND 100 GLOBAL AWARD

IPT ranked as one of the top 100 companies worldwide at Rebrand Global Awards 2011

2012

SEA AWARD

IPTEC received the Social Economic Award (SEA) for the «Public Awareness» category, following the launching of the unprecedented national campaign for air pollution reduction in Lebanon

2013

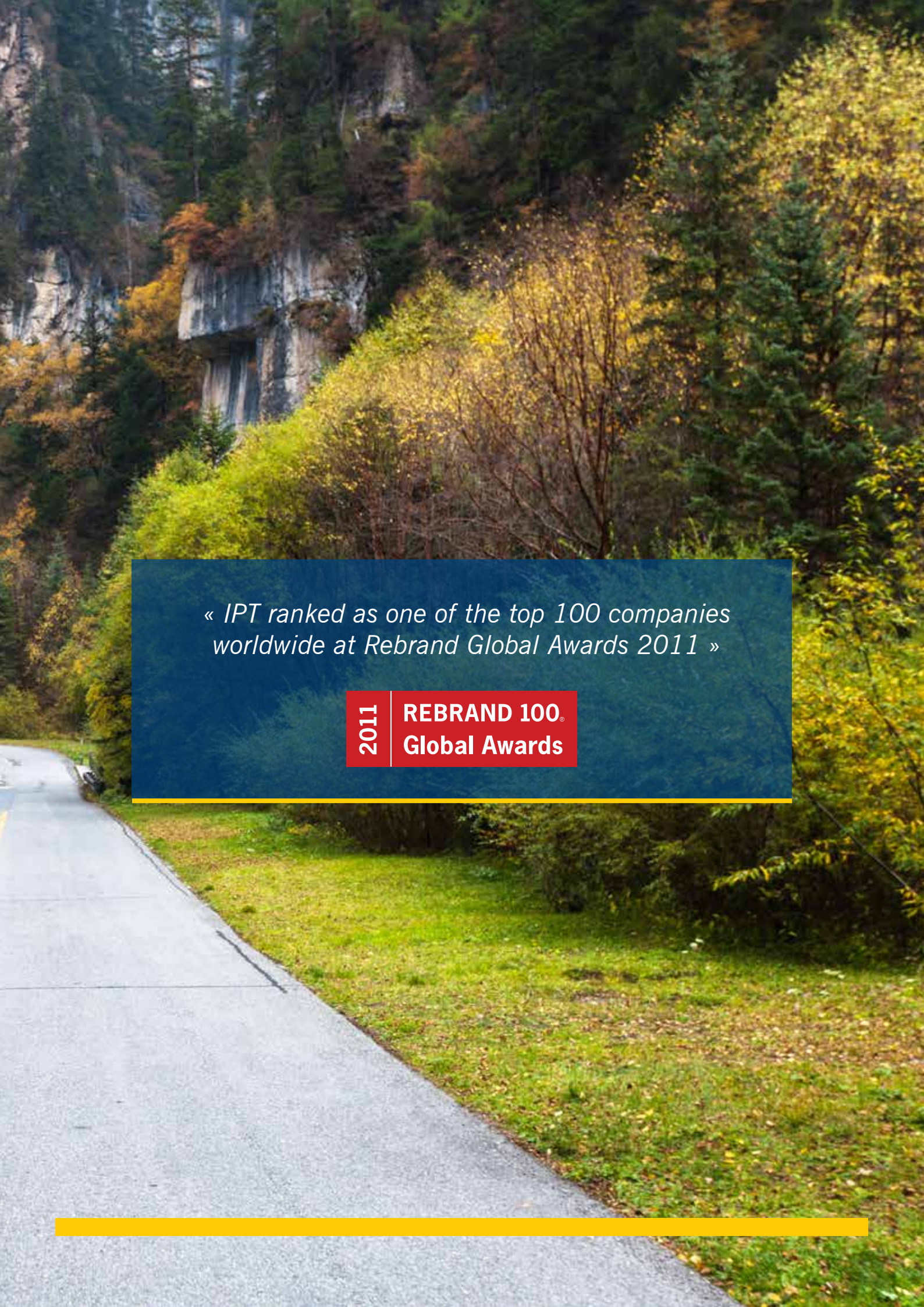
NATIONAL GREEN CERTIFICATE

IPTEC received the National Green Award from the Ministry of Environment for the launching of the national campaign for air pollution reduction in Lebanon

2013

WEBSITE AWARD

IPT website won the Golden Award at Lebanon Web Awards in the Oil & Gas category for the second time



« IPT ranked as one of the top 100 companies worldwide at Rebrand Global Awards 2011 »

2011

**REBRAND 100[®]
Global Awards**

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